

1. **Family name:** Okumus
2. **First name(s):** Olgu
3. **Date and place of birth:** 24.10.1980, Istanbul
4. **Nationality:** Turkish
5. **Education and relevant training:**

Institute [from (date) - to (date)]	Title or certificate obtained:
Sciences Po. Paris 2009-2016	PhD in Sociology of Public Administration – dissertation entitled “ Financial, Economic and Political Aspects of Energy Negotiations: A Case Study of the Southern Energy Corridor Project ”, including SECP financing strategies)
Institut des Hautes Etudes de Défense Nationale, France, 2016	International Certificate on Euro-Mediterranean Relations, such as the importance of trans-national partnership operations
World Bank, Turkey, 2006	WB-funded Project Implementation training for funding
EU Delegation to Turkey, 2006	Contracting procedures for EU external aid contracts Procedures and Practical Guides (PRAG)
Ecole Normale Supérieure de Cachan 2004-2005	Diploma of Advanced Studies in Public Policy. (Research focused on assessment of project funding and grant application process of the EU’s IPA CBC program.)
University Paris Ouest Nanterre 1999-2004	Post-Graduate Majored in Sociology , with a minor in Economics

6. **Linguistic skills:** a scale between 1 and 5 (1 excellent; 5 – basic knowledge)

Language	Reading	Speaking	Writing
Turkish	Native	Native	Native
English	1	1	1
French	1	1	1
Spanish	2	2	3

7. **Membership of a professional organization:** The **Women in Energy Program**, Columbia School of International and Public Affairs, and **The Energy Group**, Sciences Po Paris.
8. **Specialization:** 13 years of professional experience in **accessing finance** and **directing project implementation** in the sustainable development arena (with a focus on **energy and climate change**), by contributing to the **international financing instruments of EBRD, EIB, and AfD** in ENPI Southern and Middle Eastern Countries. Extensive experience in **energy investment advising** for private sector ventures in West Africa, as well as directly assisting with project proposal preparation. Directed both **strategic planning and project-financing matchmaking for local authorities** in Turkey. Academic skills provide the analytical toolkit to deliver independent advisory services for challenging work plans in implementing energy projects.
9. **Added value for the project:** Field experience in **UfM region, focusing** on project implementation and financing. Relationships with international/regional organizations, financing institutions and ministries across MENA – a key asset for accessing finance and project implementation. West Africa and Turkey experience provides skills for “neighbors of neighbors” task direction.
10. **Present position in the firm:** Head of Sector - Energy and Climate Action Division, UfMS.
11. **Specific experience in geographic regions:**

Country	From (date) - to (date)
UfM Member states: Morocco, Algeria, Tunisia, Egypt, Mauritania, Lebanon, Palestine, Jordan, Turkey, Albania, Montenegro	2014-2018
Nigeria	2013-2014
France, Brussels	2009-2013
Turkey	2005-2009

12. *Professional experience:*

From (date) - to (date)	Place	Firm	Function
07/2014- Current	Based in Barcelona/ Operational across MENA region	Secretariat of the Union for the Mediterranean	Head of Sector – Energy and Climate Action Division
Description			
<ul style="list-style-type: none"> Designed and implemented the Energy and Climate Action Division’s annual budget, financing and work program in cooperation with the Climate Expert. Prepared Energy and Climate Division’s financing activity and partnership reports. Oversaw implementation of local sustainable action plans across UfM target regions. <p><i>Worked on access to finance for promoting regional projects:</i></p> <ul style="list-style-type: none"> Collaborated with international/regional/national institutions and organizations (e.g., EC, EIB, EBRD, GEF, UN agencies) for financing and implementation of regional projects; Advocated for the implementation of financial facilities in the UfM region. (e.g., served as UfM focal point for EBRD’s Green Cities and SEMed Private Renewable Energy Framework Program; Followed closely as an SC member the EIB’s (pending) MSP-PPI facility and EBRD’s SEMED Sustainable Energy Financing Facility.) Led the UfM consultation of EBRD’s five years energy investment strategy. Built the UfM-EBRD cooperation mechanism for the SEMed Private Renewable Energy Framework, an €800 million investment program in Morocco, Tunisia, Jordan and Egypt. Launched the 2015 UfM Regional Climate Finance Cooperation Committee with the EIB, EBRD, AfD, WB and GEF for developing a regional climate finance strategy. Contributed to preparation of the UfM Climate Finance Study. <p><i>Built partnerships with private and international institutions for concrete local action:</i></p> <ul style="list-style-type: none"> Oversaw Schneider Electric’s support of local implementation of UfM Energy University Built the 2017 UfM Initiative for Supporting Local Authorities’ Efforts in Climate Change and Energy Transition with the financial support of SIDA. 2018 UfM Mayors Dialogue on Innovative Business Models of Public Private Partnerships – focus was on practical municipal implementation of energy/climate efforts. <p><i>Coordinated regional policy dialogue to strengthen project pipeline:</i></p> <ul style="list-style-type: none"> Undertook missions to member states and field visits to local projects to identify financial, political and economic needs in dialogue with local contacts in relevant ministries. Supported member states’ regional policy dialogue in energy efficiency, renewable energy, electricity market and mitigation, by drafting regional agreements and preparing regional policy dialogue conferences. Oversaw completion of the first-ever UfM Ministerial Declaration on Energy, signed on December 1, 2016. Ensured member states’ cooperation with regional stakeholders on technical inputs (such as MEDENER, OME, RCREE, MEDTSO). Advised on how to link these with PPP efforts. 			
10/2013- 06/2014	Lagos, Nigeria/ Operations across West Africa	LEO Energy Investment Advisors	Co-founder and manager
Description			
<ul style="list-style-type: none"> Political risk consulting and advisory services and assessment reports on private sector energy investment and public-private cooperation in West Africa. Highlighted investment opportunities and avenues for mutually-beneficial finance partnerships (i.e., project-financing matchmaking) in energy policy throughout the region. Managed collaboration and partnerships with external contractors and clients. Mobilized investment resources, including public-private financing partnership options. 			

09/2009-06/2013	Paris, France	Sciences Po, Paris	Energy Policy Researcher and Lecturer
Description			
<ul style="list-style-type: none"> • Delivered lectures to BSc and MA students, focusing on dynamics and diplomacy in the Eurasian energy market, related to the practical implementation of energy policy. • Organized workshops to raise awareness of energy policy and climate change issues. • Wrote policy papers and insight documents on energy policy for academic working groups. • Developed joint projects with researchers from Sciences Po and external institutions. • Individual and joint publications (mentioned below). 			
01/2005 - 06/2008	Based in Istanbul/ Operated across Turkey	TESEV / World Bank – IBRD	Local Authorities/ Good Governance Program Officer
Description			
<p>The Turkish Economic and Social Studies Foundation (TESEV), a leading Turkish think tank, contracted with IBRD for the “Supporting Participatory Strategic Planning for Effective Service Delivery” project. As lead manager on the project’s local governance unit:</p> <ul style="list-style-type: none"> • Provided technical support to local authorities for preparation of their (for many, the first-time-ever) participatory strategic plan and budget, ensuring scope and contractual needs. • Prepared sustainable development project applications, identified financing sources for projects in question, and assisted authorities in preparation of project proposals for pilot Turkish provinces (including energy, transport and social development actions). • Identified bankable projects and partnership proposals for municipal authorities. • Reported on projects’ administrative and financial progress to the IBRD/WB and European Commission, as part of the overall project's due diligence and accountability. <p><i>Additional financial resources:</i> For multiplying each project’s impact, also identified and ensured EU funding for complementary projects on supporting local administrative reform.</p>			

13. Publications:

“How can Regional Cooperation in the Mediterranean Support Cities’ Energy Transition Efforts?” in *“Wise Cities” in the Mediterranean? Challenges of Urban Sustainability*, Sciences Po Paris and CIDOB, Paris, 2018.

“The Caspian Deal - Is This the Most Important Geopolitical Deal Of 2018?”, *Oil Price*, 08/2018.

“Ankara and Washington Plan to Achieve Regional Energy Security”, *Al Monitor*, 08/2016

“Turkey’s Objective of Being Energy Center” in *Politics and Foreign Policy in Turkey, Historical and Contemporary Perspectives*, SETA, Washington, 2015.

- 14. Other skills:** Adjunct professor with over four years of **experience in international universities**, including **Sciences Po, Paris**, and **Pompeu Fabra University**, Barcelona. Regular **contributing columnist on energy policy** to international media, included *Al Monitor* and *Oil Price*.

15. Professional References:

Jorge Borrego, Senior Deputy Secretary General, UfMS, (jorge.borrego@ufmsecretariat.org)

Kevin Bortz, Director of Energy Strategy, EBRD (bortz@ebrd.com);

Teresa Ribeiro, Secretary of State for Foreign Affairs and International Cooperation, Portugal Former Deputy Secretary General, Union for the Mediterranean, (teresa.ribeiro@mne.gov.pt);

Fatih Birol, Executive Director, International Energy Agency (faith.birol@iea.org)